



St. Francois County Early Childhood Community Data Community Planning Process 2025 March - Present



agenda

1. Welcome
2. Data overview
3. Survey insights
4. Fiscal map & cost models
5. Discussion
6. Next steps

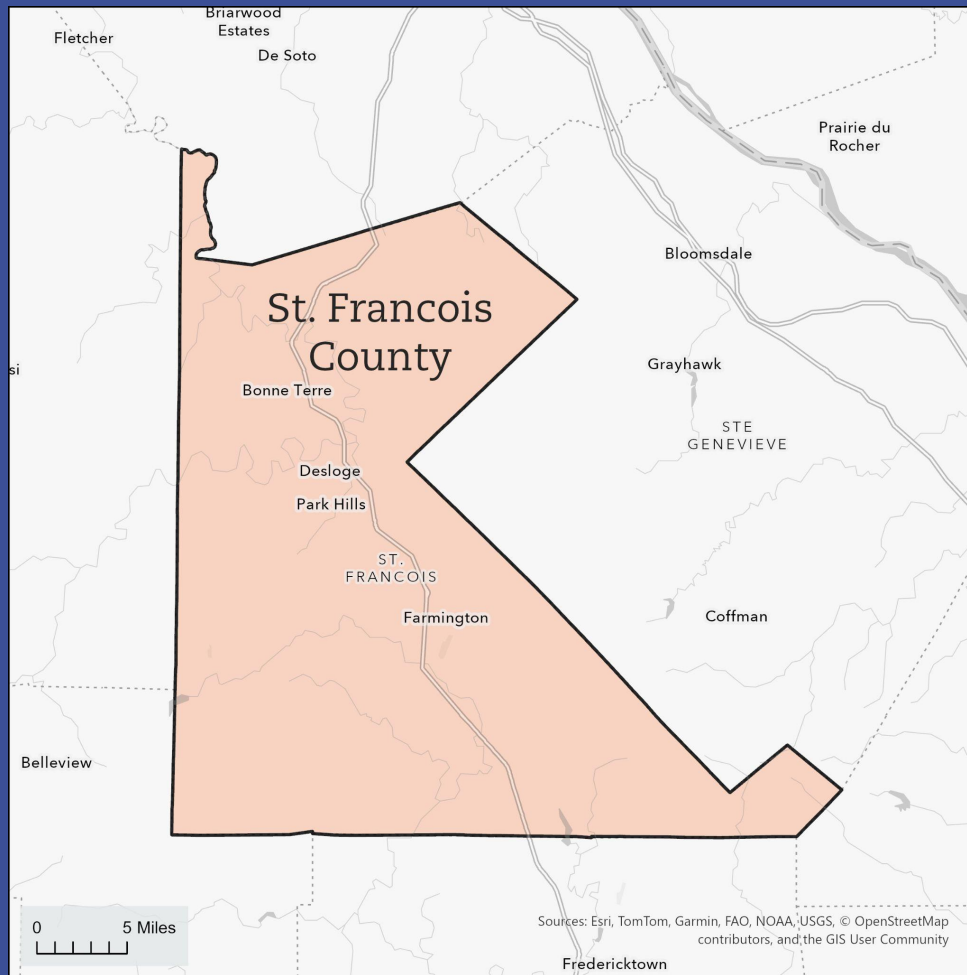
COMMUNITY TEAM

Meeting #2
07.05.25

Our goal today is to share what is happening in your community's child care landscape.

Study Area

St. Francois County



Phase I: Research & community engagement

- Community needs assessment - IFF
 - Supply and demand analysis
- Stakeholder survey
- Fiscal map and cost modeling



DATA OVERVIEW

Data sources

- Provider information
 - o Child Care Aware list of providers
 - o Local contacts for HS/EHS slots
 - o Missouri DSS Block Grant Child Care Monthly Management Report for State Subsidy data
- Family need and workforce characteristics
 - o American Community Survey 5-year estimates
 - o Esri demographic estimates
 - o Bureau of Labor Statistics Longitudinal Employer-Household Dynamics (LEHD, 2022)



Key findings

- **Increase Total Capacity:**

- Doubling the number of slots for Infants and Toddlers would serve all kids age 0-2.
- Preschool (ages 3-5) slots are plentiful but only 41% of Pre-K kids (ages 4-5) have a seat. However, slots are concentrated in Farmington. There are very few PS slots in other areas.

- **Expand Access to Income-based Programs:**

- Adding an Early Head Start program could serve up to 359 eligible kids.
- Head Start is serving 44% of eligible kids ages 3-5.
- A few families are successfully accessing the state subsidy program.

- **Population Trend:** The number of kids ages 0-5 has gone up by 4% in recent years, but the number of kids ages 0-5 with all parents working has increased by 7%.



Supply: ECE provider data

- Licensed (and regulated, license-exempt) capacity
- Estimated capacity for age groups 0-2 years, 3-5 years, and Pre-K
- Facility type
- Program(s) and Accreditations



Provider information

NUMBER OF HOME-BASED PROVIDERS	NUMBER OF CENTER-BASED PROVIDERS	NUMBER OF GROUP HOME PROVIDERS	NUMBER OF ACCREDITED PROVIDERS
2	27	4	0

This table does not include Pre-K programs



Provider capacity

	NUMBER OF SLOTS, TOTAL	NUMBER OF HEAD START/EARLY HEAD START SLOTS	NUMBER OF STATE SUBSIDY SLOTS	NUMBER OF ACCREDITED SLOTS
INFANT & TODDLER (BIRTH-2 YEARS)	726	0	93	0
PRESCHOOL (3-5 YEARS)	1,910	160	218	0

Preschool (age 3-5 years) includes Pre-K programs



Demand: Family need data

- Total number of children 0-5, with Pre-K, 0-2, and 3-5 age groups broken out
- Estimated number of children qualifying for state subsidized care
- Estimated number of children qualifying for Early Head Start and Head Start programming
- Demand for care is based on 70% of total kids



Family need

	NUMBER OF KIDS WHO NEED CARE	NUMBER OF KIDS IN POVERTY ELIGIBLE FOR HEAD START/EARLY HEAD START	NUMBER OF KIDS ELIGIBLE FOR STATE SUBSIDY
INFANT & TODDLER (BIRTH-2 YEARS)	1,524	359	566
PRESCHOOL (3-5 YEARS)	1,529	367	591

This table is based on the assumption that 70% of kids need care



Gap in total slots

	NUMBER OF SLOTS, TOTAL	NUMBER OF KIDS WHO NEED CARE	GAP IN SLOTS, TOTAL	PERCENT SERVED
INFANT & TODDLER (BIRTH-2 YEARS)	726	1,524	-798	48%
PRESCHOOL (3-5 YEARS)	1,910	1,529	318	120%
PRE-K (4-5 YEARS)	219	529	-310	41%

This table is based on the assumption that 70% of kids need care
Pre-K (4-5 years) slots and kids are a subset of Preschool (3-5 years) slots and kids



Gap in Head Start & Early Head Start slots

	NUMBER OF HS/EHS SLOTS	NUMBER OF KIDS ELIGIBLE FOR HS/EHS	GAP IN HS/EHS SLOTS	PERCENT SERVED
INFANT & TODDLER (BIRTH-2 YEARS)	0	359	-359	0%
PRESCHOOL (3-5 YEARS)	160	367	-207	44%

This table is based on the assumption that 70% of kids need care



Gap in State Subsidy slots

	NUMBER OF STATE SUBSIDY SLOTS	NUMBER OF KIDS ELIGIBLE FOR STATE SUBSIDY	GAP IN STATE SUBSIDY SLOTS	PERCENT SERVED
INFANT & TODDLER (BIRTH-2 YEARS)	93	566	-474	16%
PRESCHOOL (3-5 YEARS)	218	591	-373	37%

This table is based on the assumption that 70% of kids need care



Family characteristics Data & trends

- Household income
- Households with all parents working
- Total children aged 0-5
- How have these characteristics changed over time?

Data source: US Census Bureau, American Community Survey 5-year estimates (2023)



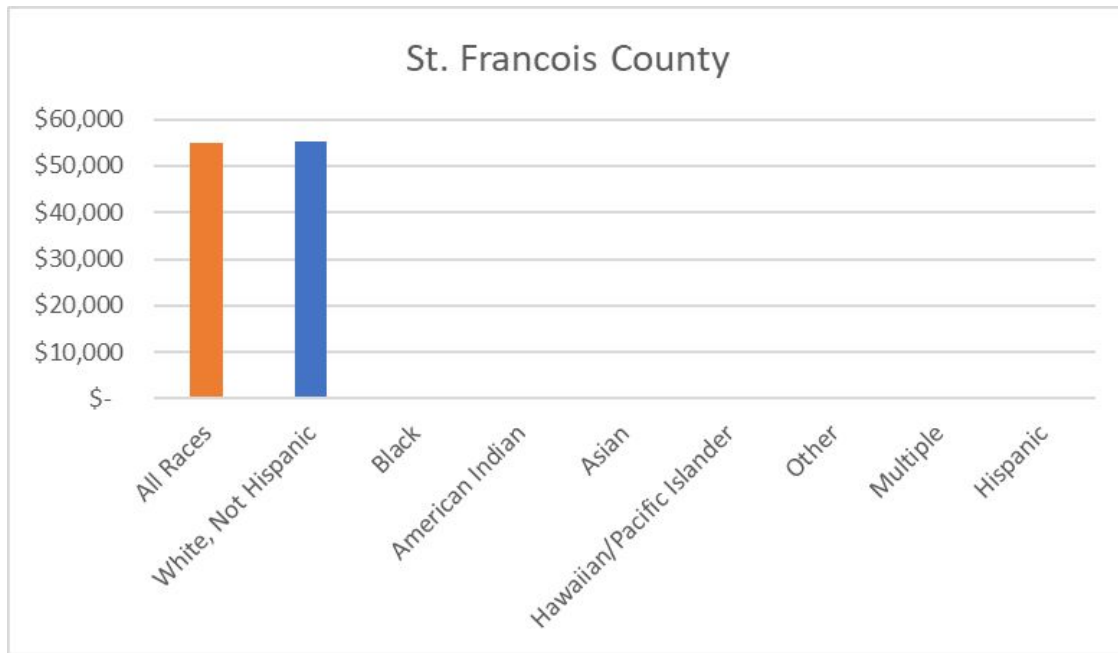
Household characteristics

Median Household Income			Population 0-5			Children 0-5 with All Parents Working		
2018 <small>(IN 2023 DOLLARS)</small>	2023	% Change	2018	2023	% Change	2018	2023	% Change
\$45,774	\$54,813	20%	3,937	4,102	4%	2,638	2,825	7%



Median Household Income, 2023 by race or ethnicity

Differences in MHI are an important consideration when planning for affordable ECE.



Some values are not reported due to insufficient sample size or high margins of error.



County characteristics

by race & ethnicity

Total Population			Population White, Not Hispanic			Population Other than “White, Not Hispanic”		
2018	2023	% Change	2018	2023	% Change	2018	2023	% Change
66,342	66,864	1%	60,995	60,615	-1%	5,347	6,249	17%



Study area workers

Live and work in St. Francois County	12,036	45.8%
Work in St. Louis County and live in St. Francois County	3,230	12.3%
Work in Jefferson County and live in St. Francois County	1,810	6.9%
Live in Washington County and work in St. Francois County	1,235	5.6%
Live in Jefferson County and work in St. Francois County	1,126	5.1%

- Less than half of St. Francois County workers live and work within the county.
- More residents commute out of the county for work than the number of workers that commute in from nearby counties.



Top employers

Employer	Sector	Employees
Department of Mental Health	Health Care & Social Assistance	1,400
Department of Corrections	Other Services Except Public Administration	1,148
Parkland Health Center/BJC	Health Care & Social Assistance	850
Walmart	Retail Trade	600
Farmington School District	Educational Services	582
US Tool	Tool Grinding	550
North County School District	Educational Services	427
Mineral Area College	Educational Services	400
First State Community Bank	Commercial Banking	266
St. Francois County	Public Administration	221

Source: St. Francois County, Farmington Regional Chamber of Commerce.



SURVEY INSIGHTS

Key Takeaways

1

Access is elusive and inequitable.

Getting a seat is difficult. **The biggest barriers are long waitlists and high prices.**

These barriers are often most difficult to navigate for those experiencing other challenges.

2

Parents make hard trade offs

We often think of waiting lists and affordability as caused by limited supply: parents make it clear that we should understand these challenges as the by product of limited supply **of quality seats.**

3

Enrolling has many costs.

Landing a seat - success - comes with many costs: the supply gap is not just about those who are left out. It is also about the burdens of those who 'get in.'

4

Employers: hurt but unhelpful

Costs are recognized as significant, especially by employers with 24/7 schedules or high percentage of hourly workers, but there are few plans to invest in solutions.

Research Scope

This report focuses on qualitative community survey research of parents and employers based or working in St. Francois County.

Parents of children ages 5 and under (n=27 surveyed):

- Need for, current use of, and interest in early childhood education and care services;
- Awareness of assistance programs
- Preferences for child care type and location
- current challenges with accessing care
- Hopes for their children around ECE opportunities.

Employers (n=17):

- Employee child care related issues and needs that impact them and their workforce
- Their potential interest in supporting ECE services

ECE Directors and Owners (n=7)

- KidsWin/IFF Surveys April-June 2025, covering the city and towns of Desloge, Farmington, and Park Hills.

**Who are the
Parents?**

Demographics of Respondents

Income Level	% of respondents
\$20,000 or less	11%
\$20,001 to \$40,000	30%
\$40,001 to \$60,000	11%
\$60,001 to \$80,000	7%
\$80,001 to \$100,000	22%
\$100,001 to \$150,000	11%
\$150,000 to \$200,000	4%
\$200,001 to \$250,000	4%
\$250,001 or more	0%

*Survey median is in range of of the county
median: \$55k*



Demographics of Respondents

Race/Ethnicity	St. Francois % of respondents
American Indian and Alaska Native	0%
Asian	0%
Black or African American	0%
Hispanic or Latino	7%
Multiracial or Biracial	11%
Native Hawaiian and Other Pacific Islander	0%
White	81%

Multiracial or Biracial and Hispanic or Latino overrepresented in the Count.



**Parents:
what is their
experience?**

Top challenges: waiting lists and affordability.

Statement for reaction:	% who disagree or disagree strongly
It is easy to find a provider who does not have a waiting list for enrollment	32%
It is easy to find a provider who is affordable	24%
It is easy to find the right provider for my child(ren)'s needs	16%
It is easy to find a provider whose availability fits my schedule	16%
It is easy to find a provider who is conveniently located for my family	12%
It is easy to find the right provider with a program or approach that meets my specific needs (for example, equipped to meet my child's special needs, speak my preferred language, match my preferred teaching style, etc.)	4%

IFF/KidsWin Parent Survey: Please select the response (Strongly disagree to Strongly agree) that best matches your experience with finding a child care or early learning provider for your child(ren) ages 5 and under.

Parents make sacrifices due to affordability and have problems with access.

If grandparents had not stepped up to help out, I have no idea what we would do. We would likely need to move to a smaller home or make other sacrifices in order to afford childcare.

- **St. Francois County Parent**

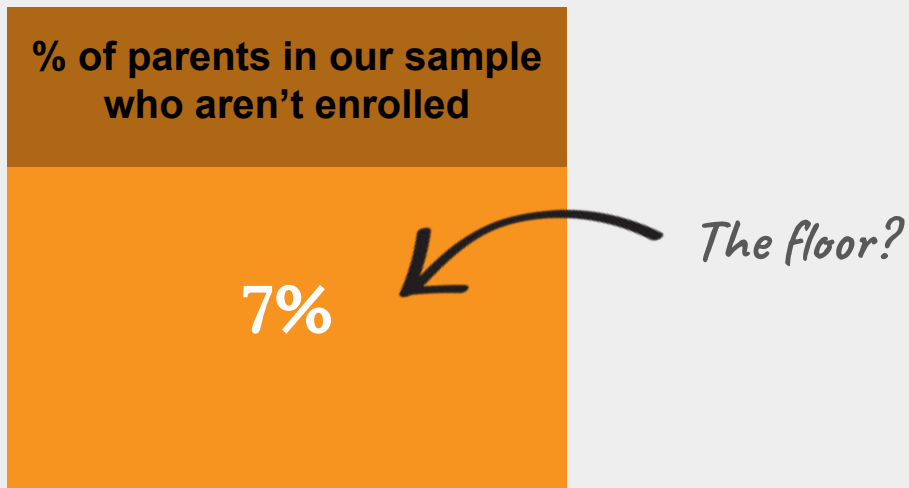
The cost of childcare/preschool has greatly affected us. We had to give up getting new cars/large ticket items that we really need due to the cost.

- **St. Francois County Parent**

I feel like child care facilities need to open up earlier for the parents that work at 6am (this is for every parent at my work). They should have overnight care for the working moms and dads that have to work overnights and also weekend availability.

- **St. Francois County Parent**

Who is being left out?



IFF/KidsWin Parent Survey: Thinking about your child(ren) ages 5 and under, are any of them currently enrolled in child care or early learning (i.e. day care, pre-school, Head Start, etc.)?

Who is being left out?

**% of parents in our sample
who aren't enrolled**

7%

“
Most childcare facilities that meet my expectations were too expensive and had very long waitlists. Some had waitlists so long that the baby would be too old for the age range of the daycare before it was even his turn on the waitlist.

- **St. Francois County Parent**

“
Pricing for a good day care is too high.

- **St. Francois County Parent**

IFF/KidsWin Parent Survey: Please share more about the specific challenges you have encountered when seeking child care or early learning for your child(ren).

Signing up... then waiting.

**% of parents on waitlists
prior to enrolling**

36%

IFF/KidsWin Parent Survey: Prior to enrolling your child(ren) in child care or early learning, were they placed on a wait list?

Signing up... then waiting.

**% of parents on waitlists
prior to enrolling**

36%

“

I was placed on several waitlists, and not one daycare called me back to enroll. I ended up finding in-home care instead.

- **St. Francois County
Parent**

“

My child started at the first daycare that would accept him and then transferred to my preferred daycare when there was an opening.

- **St. Francois County
Parent**

IFF/KidsWin Parent Survey: Please share more about how long each of your children were on a wait list, and their age(s) while on the wait list(s).

The median amount parents in our survey are paying.



\$600*

Infant/Baby
(0-2)



\$650

Twos
(2-3)



\$550

Pre-Schooler
(3-5)

**Non-paying subsidy users are excluded. This figure represents a low response rate that may not be representative of average community costs.*

IFF/KidsWin Parent Survey: Approximately how much money do you spend monthly on child care or early learning for each of your child(ren)? Please enter your total monthly cost in dollars.

What it can feel like to be a pay the bill.



The biggest challenge has been finding opening in the age range of my children, and finding openings that my children could remain together in one facility. Cost of childcare has also been a challenge. Most childcare facilities cost over \$1500 a month for 2 children.

-- St. Francois County Parent



Navigating the system: Performance at Work

Thinking about the challenges you may have experienced at work in order to accommodate child care availability, which of the following have you or another adult member of your household experienced?

Missed one or more full shifts of work	63%
Left work earlier than normal	56%
Been late for work	52%
Distracted to the point of being unproductive	36%

None of the Above? 0%

Other?

Navigating the system: Career Outcomes

Which of the following work experiences have you or another adult member of your household experienced to accommodate child care?

Compensation & Hours	Changed work schedule	41%
	Reduced total working hours	15%
	Reduced pay	15%
	Started to work-from-home without changing employers	7%
Career Development	Turned down or stopped pursuing further education	15%
	Turned down a new job offer or promotion	15%
	Took a new job solely to accommodate care	11%
	Demoted	4%
Separations	Quit a job	11%
	Been let go or fired	0%

None of the Above? 37%

Other?

IFF/KidsWin Parent Survey: Thinking about the changes you may have made in order to accommodate child care availability, which of the following have you or another adult member of your household done for this reason? Please choose as many as apply.

Navigating the system: Costs at Home

Thinking about the changes to your home or personal life you may have made in order to accommodate child care availability, which of the following have you or another adult member of your household experienced?

Experienced harm to the health or happiness of important relationships	15%
Experienced harm to mental health	11%
Moved to a new home	7%
Moved in with relatives, or had relatives move into your home	4%

None of the Above? 0%

Other? 22%

IFF/KidsWin Parent Survey: Thinking about the changes to your home or personal life you may have made in order to accommodate child care availability, which of the following have you or another adult member of your household experienced? Please choose as many as apply.

Access challenges reverberate through lives.

“

The biggest sacrifice and/or accommodations has been the environment of the childcare provider. Since we were not able to find affordable, or available childcare in a traditional daycare, my children attend in-home childcare. My children don't get to play outside, or learn valuable life skills/early education because our provider is mostly a babysitter who provides care out of her apartment. They watch television most of the day, and most of it is educational, but I feel like my children are being provided a disservice...

-- St. Francois County Parent


”

**Employers:
what is their
experience?**

Childcare is a recognized challenge, and most organizations feel significant impact.

How much does your employees' access to child care affect your business?	
Greatly - employees' access to child care causes major challenges for my business	24%
Significantly - employees' access to child care causes moderate challenges for my business	47%
Somewhat - employees' access to child care causes some challenges for my business	0%
Slightly - employees' access to child care causes minor challenges for my business	18%
Not at all - employees' access to child care does not cause challenges for my business	12%

71% are in the top two boxes.



IFF/KidsWin Employer Survey: To the best of your knowledge, how much does your employees' access to child care affect your business? Impacts to consider include: challenges in hiring or retaining employees, scheduling difficulties, operating below full capacity, disruptions to your operations, etc.

Zooming in: Perceptions of Workforce Costs

To the best of your knowledge, how much does your employees' access to child care affect the following dimensions of your business:	% Answering Greatly or Significantly	% Answering Not at All
Your ability to set schedules	30%	29%
Your ability to operate at full capacity	53%	18%
Your ability to hire staff	47%	24%
Your ability to retain employees	53%	12%

IFF/KidsWin Employer Survey: IFF/KidsWin Employer Survey: To the best of your knowledge, how much does your employees' access to child care affect the following dimensions of your business.: ...

What are the specific impacts of childcare and how many businesses feel them?

Which of the following events, if any, has your company experienced during the past year, due to employees' access to child care?	
Employees taking time off to fill child care gaps	88%
Employees trading shifts with co-workers, or otherwise temporarily changing their work hours / availability	53%
Employees terminating their employment	47%
Employees permanently changing their work hours / availability	47%
Candidates declining employment offers	24%
None of the above	6%

IFF/KidsWin Employer Survey: Which of the following events, if any, has your company experienced during the past year, due to employees' access to child care?

Employers: their experiences

We have lost several good employees because of childcare reasons over the years. If the employees do not have local family support, the importance of affordable childcare becomes increasingly more important.

- **Supervisor in Financial Services/Banking**

Most of our staff work 12-hour shifts, and there are few childcare facilities that can provide all the services our employees need as well as those long hours.

- **Executive Leadership in Government**

When employee[s] are facing difficulties with securing child care, it can cause our company to face numerous challenges, such as - Project delays, retaining employees, scheduling, higher [workloads] for other employees, etc.

- **Owner in Professional Services**

**Providers:
what is their
experience?**

Waitlists are prevalent, yet providers often operate under licensed capacity.

The providers surveyed report having a waiting list of children, echoing parents' experiences, but also report they are not at capacity.

“We have a capacity of 55 but we like to keep our classrooms at a smaller ratio so they are able to receive more one on one care. We are licensed for more in case of emergency if any students/faculty would need childcare at the college as well.”

“Some of the children are part time”

IFF/KidsWin Provider Survey: What is your total capacity to care for each of the following age groups across your child care or early learning location(s)?

IFF/KidsWin Provider Survey: Please share more about any difference between the capacity and actual enrollment at your child care or early learning location(s). What factors contribute to this difference?

Providers report one or more major challenges to hiring.

Which of the following have you experienced with hiring staff during the last year in your child care or early learning location(s)? Please choose as many as apply.

Applicants are unqualified for the work	86%
Not enough applicants for open positions	57%
Applicants do not accept offers	29%
Other	29%
None of the above	0%

IFF/KidsWin Provider Survey: Which of the following have you experienced with hiring staff during the last year in your child care or early learning location(s)? Please choose as many as apply.

Providers report one or more major challenges to retaining staff.

Which of the following have you experienced with retaining staff during the last year in your child care or early learning location(s)? Please choose as many as apply.

Staff leaving to take positions elsewhere	71%
---	------------

Staff having to be let go due to performance issues	29%
---	------------

Other	29%
-------	------------

None of the above	29%
-------------------	------------

IFF/KidsWin Provider Survey: Which of the following have you experienced with retaining staff during the last year in your child care or early learning location(s)? Please choose as many as apply.

Key Takeaways

1

Access is elusive and inequitable.

Getting a seat is difficult. **The biggest barriers are long waitlists and high prices.**

These barriers are often most difficult to navigate for those experiencing other challenges.

2

Parents make hard trade offs

We often think of waiting lists and affordability as caused by limited supply: parents make it clear that we should understand these challenges as the by product of limited supply **of quality seats.**

3

Enrolling has many costs.

Landing a seat - success - comes with many costs: the supply gap is not just about those who are left out. It is also about the burdens of those who 'get in.'

4

Employers: hurt but unhelpful

Costs are recognized as significant, especially by employers with 24/7 schedules or high percentage of hourly workers, but there are few plans to invest in solutions.

FISCAL MAP & COST MODELS

Tuition data

median household income (MHI)

\$54,813

% annual income parents pay
for infant & toddler care

28%
(\$15,210/year)

% annual income parents pay
for preschool care

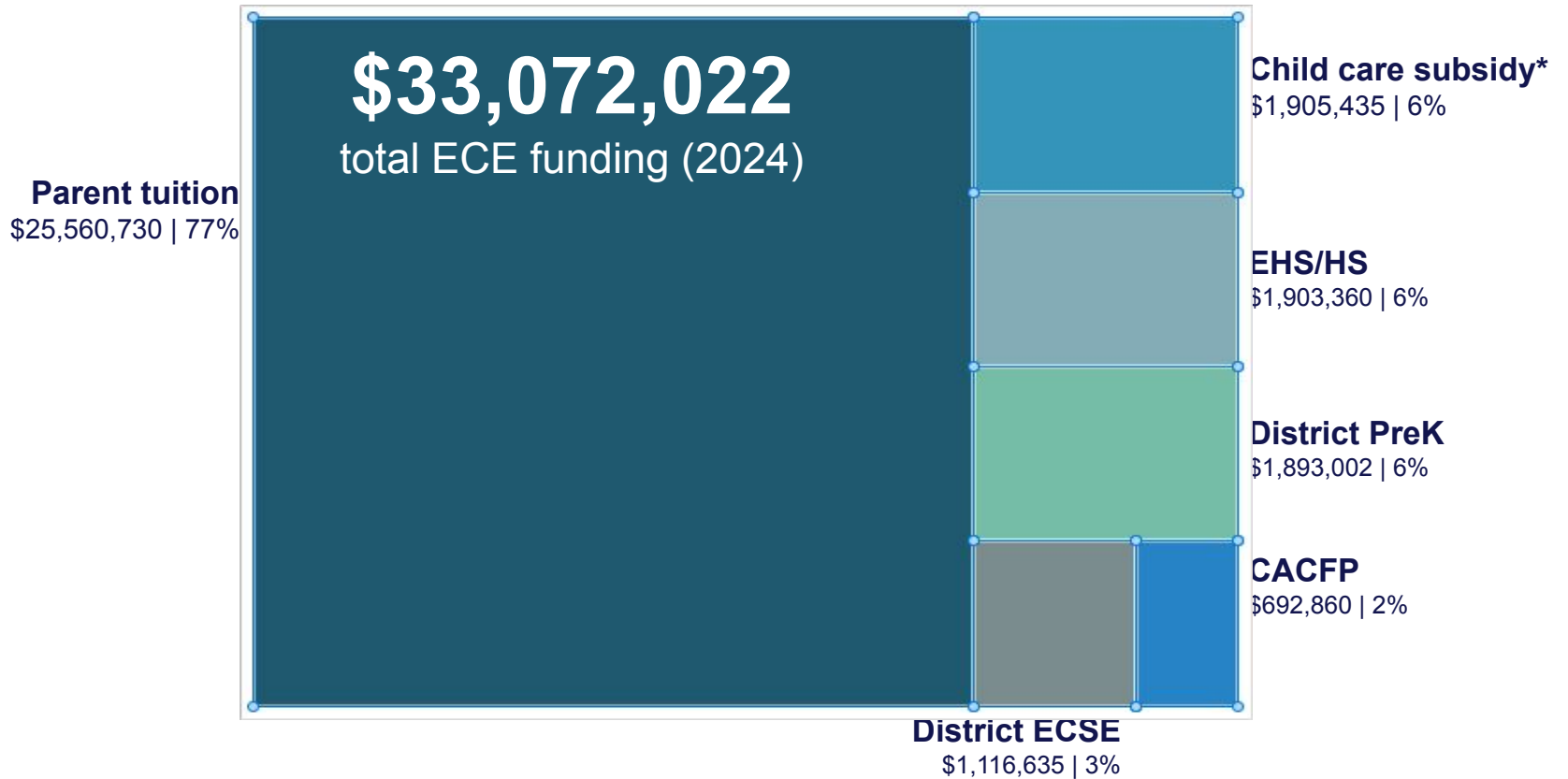
19%
(\$10,400/year)

affordable cost level (7% MHI)

\$3,837

**Based on 100% of 2024 market rate as determined by the Office of Childhood through the market rate survey. Actual tuition rates could be higher or lower within individual programs.*





*Subsidy data last available Jan 2023-Dec 2023 via MO DSS Child Care Monthly Management Reports



Reflections on the map, fiscally speaking

Parents are carrying a 

HEAVY burden!

Infant/toddler: \$293/week*

Preschool: \$200/week*

Underutilization of subsidized supports

\$1.9M out of \$33M (**less than 10%**)

Philanthropy (2024)

Total flowing into your community: **\$5,802,607**

Total spent on ECE specific programs: **\$0**

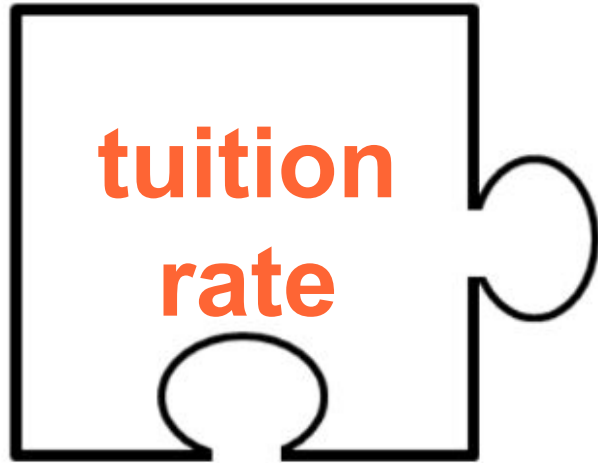
Who makes up your **local philanthropic community?**

How can philanthropy be at the table?

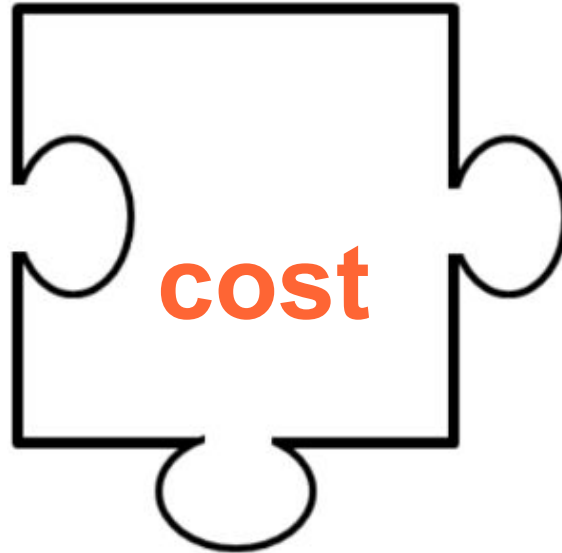
**Actual tuition rates could be higher or lower within individual programs.*



Why cost models?



what the local market can bear



actual expenses to operate a program



estimated cost to operate a **high-quality** program with an increased, sustainable **workforce compensation**

Tuition Rate	Cost of Care	True Cost of Care
Current provider rate	BASELINE program model what it costs to operate a program (well....almost)	PLUS program model a complete picture of what it costs to operate a: -high-quality program -sustainable, fully compensated workforce
- providers are only willing to charge what they know parents can pay	Does NOT include: - benefits (health, dental) - Paid time off (PTO) - \$\$\$ to support professional development/training of staff	Includes: - Benefits (\$6,650/empl/year) - 3 weeks PTO/empl/year - professional development (\$1,000/empl/year)
	Low salaries - mostly below living wage - Director - \$37,440 - Lead teacher - \$31,720 - Assistant teacher - \$14.00/hour	Increased living wage salaries - Director - \$58,280 - Lead teacher - \$38,480 - Assistant - \$16.50/hour

Notes:

- Salary for home-based directors was not included in either the Baseline/Cost or PLUS/True Cost of Care Family Child Care models.
- Weekly and annual tuition rates are based on 100% of 2024 market rate as determined by the Office of Childhood through the market rate survey. Actual tuition rates could be higher or lower within individual programs.
- Data sources: 2025 Community Provider Stakeholder Surveys; MIT Living Wage Calculator; Provider Cost of Quality Calculator

For-profit center, mid-sized

56 total children
16: IT
40: Preschool

For-profit program^(def):

-charges tuition with the goal of recovering costs and generating revenue

-balancing quality care with profit margins is crucial for sustainability

	TUITION RATE (Current provider rate)	COST (Baseline)	TRUE COST OF CARE ("PLUS")
Tuition			
Infant/toddler (0-2 years)	\$15,210	\$16,383	\$20,719
Preschool (3-5 years)	\$10,400	\$10,263	\$12,281
Net revenue			
			-\$261,995

Nonprofit faith-based program, mid-sized

76 total children
16: IT
60: Preschool

Nonprofit program^{(def):}

-mission-driven; focused on providing services over generating revenue

-tax exempt

-typically funded through donations, grants, and/or government support

	TUITION RATE (Current provider rate)	COST (Baseline)	TRUE COST OF CARE ("PLUS")
Tuition			
Infant/toddler (0-2 years)	\$15,210	\$15,958	\$21,167
Preschool (3-5 years)	\$10,400	\$9,838	\$12,157
Net revenue			
			-\$311,003*

**This is typically the amount a program would fundraise to break even.*

Family child care program, 6 & under

6 total children
 2: IT
 4: Preschool

-1,500 sq ft home
 (80% space used for care)

-1 assistant

-Net revenue in both models represents the amount a home-based provider may be paid in salary or reinvest in their program.

-Salary is not included in either the Cost/Baseline or True Cost of Care model.

	TUITION RATE (Current provider rate)	COST (Baseline)	TRUE COST OF CARE ("PLUS")
Tuition			
Infant/toddler (0-2 years)	\$15,210		
Preschool (3-5 years)	\$10,400		
Cost per child		\$11,536	\$13,677
Net revenue			
		-\$20,400	-\$33,245

Cost Modeling: Key Takeaways

- Fully staffed = fully enrolled
- Quality + affordability = family retention (leading to full enrollment)
- Blending/braiding funds = more revenue overall
- More revenue = higher teacher compensation + deeper training (= retention)
- Teacher quality = program quality



What are your initial reactions or thoughts regarding the data?

What's bubbling to the surface?

What's the good, the bad, the beautiful, the ugly?

What specific issues can you identify based on the data you learned about today?



agenda

1. Welcome
2. Priorities
3. Strategy brainstorm
4. Review of existing strategies
5. Ranking
6. Next steps

COMMUNITY TEAM

Meeting #3
09.04.25

Our goal today is to work together to identify the best strategies that will address our community's early childhood priorities.

Priority Review

St Francois County

1. Ensure current child care providers have what they need to thrive and to provide high-quality care that meets families' needs.
2. Increase supply of high-quality infant care.
3. Increase funding to support a strong child care system.



Strategy Brainstorm

- **What are the outcomes we are trying to achieve within each priority, and overall?**
- **What activities could get us there?**

For example:

Outcome= higher teacher wages

Activity = ???



Strategy Ranking

Select the top 3 strategies within each priority area that you are most interested in learning more about and/or pursuing in the community.



agenda

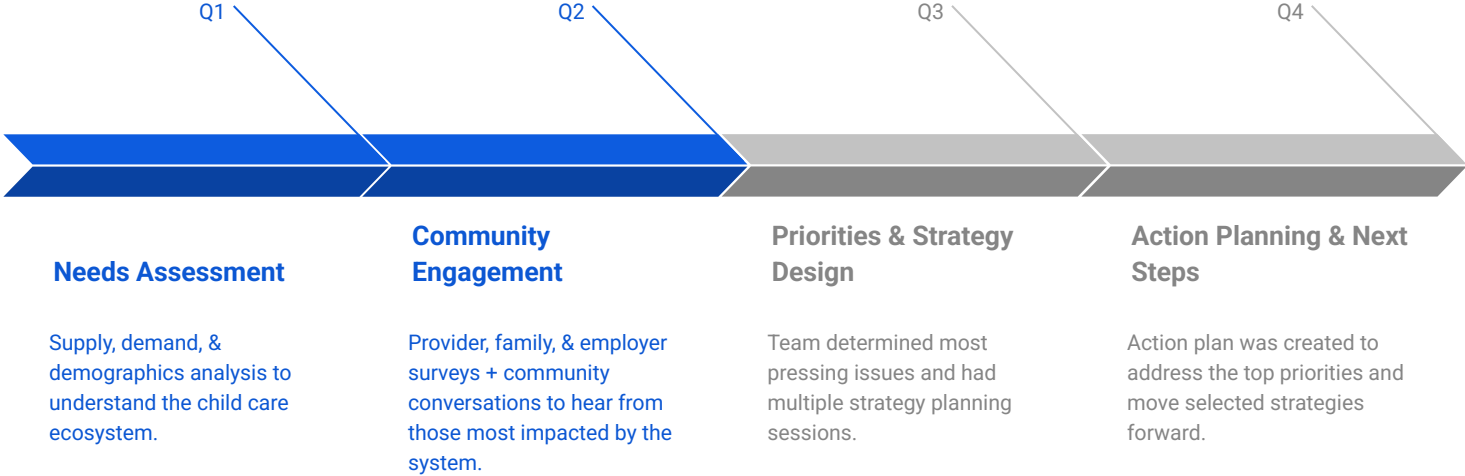
1. Welcome
2. Year in Review
3. Strategy Overview
4. Next steps

COMMUNITY TEAM

Meeting #4
Dec. 2025

**Our goal today is to
celebrate the work you
have done as a team and
share next steps!**

Year in Review



Priority Review

St Francois County

1. Ensure current child care providers have what they need to thrive and to provide high-quality care that meets families' needs.
2. Increase supply of high-quality infant care.
3. Increase funding to support a strong child care system.



Strategy Overview

St Francois County

1. Child Care Works: Community of Practice
2. Infant-Toddler Expansion Exploration
3. Revenue Research
4. Ongoing ECE Advocacy



Strategy Overview

Child Care Works: Community of Practice

- Deep dive into the cost sharing model (including requirements around state funds)
- Process to collectively design a model that will work for your community
- COP will include lead organization, child care provider, & business owners/representatives
- Kick-off is January 2026



Strategy Overview

Infant-Toddler Expansion Exploration

- Working with 5 local providers to determine if expansion is feasible and sustainable
- Includes 1-on-1 technical assistance (site review, budget modeling, scenario planning)
- Kick-off is March/April 2026



Strategy Overview

Revenue research

- Kids Win MO is working with MO Budget Project to dig into any potential public revenue streams that could support child care.
- Kick-off is January 2026



Strategy Overview

Ongoing Advocacy

- The team needs to continue educating policymakers about this work.
- KWM recommends visiting the Capitol 1-2 times per year, participating in Child Advocacy Day, media outreach, and hosting local meetings with legislators.
- Ongoing in 2026



Next Steps

2026

- January: CCW COP
- January: Revenue research
- January: Chambers & Philanthropic outreach
- March: IT Expansion Exploration
- Ongoing: Advocacy!

*St. Francois County Community Partnership will continue to coordinate and create opportunities for feedback & engagement





**THANK
YOU!!!**